



HAPPY SUMMER 2011!

Textile & Fabric newsletter



New Fabrics & Continued Top Sellers Will help Add Sizzle To Summer Selling!

Summer is here! Time for grilling, going to the lake or the beach, baseball, bags game, biking. Your customers are going to need a lot of our basic fabrics for summer projects, and early head-starts on Holiday projects.

Here is a run-down on some NEW fabrics:

60" BROADCLOTH- finally a 100% Cotton Broadcloth in a wider width! This tightly woven 133x72 count fabric will be great for quilting, apparel, crafts and home décor sewn projects. Color line includes White, Natural, Black, Red, Denim, Navy, Hunter Green, & Light Tea-Bag. Will be ready end of July.

BULL DENIM NEW COLORS- 60" 9 oz. classic bottom weight now available in Brown, Fern Green, Royal, Red, Navy & Papyrus, in addition to Natural, White and Black. In addition to apparel end-uses, we are finding that is also being used as a Home Dec upholstery fabric! **WATER-REPELLENT DUCK CANVAS-** our 9.3 oz. with a durable water-repellent finish! Will be offering this in Natural, Black, White, Red, Orange, Yellow, Royal, Brown & Green. Production will be ready on all shades by early August. **SHALIMAR BURLAP FLAME RETARDANT FINISH-** will be offering stock program on this 47" Burlap in 3 colors- Natural, Oyster and Black. FR finish will have applications for the

Party/Event Trade, Theatrical Suppliers and School Suppliers **CURRENT TOP SELLERS-** 60" **SULTANA** Burlap has really taken off! We offer this decorator fabric in 12 shades.

55" **HOME DÉCOR DUCK** in 7 oz weight is another winner -excellent for drapes, curtains, slipcovers, pillows and cushions.

The colorful assortment of shades we offer in yarn-dyed 44" **STRIPED TICKING** are becoming popular with both Retailers and Manufacturers! **WIDE MUSLIN**, in 90" & 108" widths, is showing a resurgence in sales. Besides quilting, this fabric is used for theater & photo studio backdrop fabric.

GRIP-TIGHT FABRIC NOW AVAILABLE IN WIDE WIDTH!

For those customers who buy this great, one of a kind utility fabric, and need it wider than the standard 15", we now offer it in 60"

JUNE PRODUCT/ PRICE LISTS

revised list were sent out to all customers at the end of June. Look for the "white" list for updates!

NEW PUT-UPS FOR BENGAL BURLAP

We have changed the sizes on 46" Bengal to 20 yds D/R and 35 yd. rolls.

WEBSITE UP- DATES

If you are buying our fabrics and would like to be listed in our "Consumer Resource/ Where To Buy" section, please let us know. We will be happy to link you.

Also, have you checked-out our Sewing project ideas? Great ways to show and sell basic fabric-easily downloadable PDF format.

Anna Parault Retires after 38 years with James Thompson Co.!

We at Thompson are all sad to see one of our all-time greats, Anna Parault, retire in June. Anna moved to New York from Venezuela in 1973, and started to work in our Data Processing Dept. She worked in our IT Dept. for a long time before switching over to

the Fabric Dept. as an administrative assistant. In 2003, Anna moved into Sales, handling International as well as US accounts. Anna speaks 4 languages! We wish Anna and her husband Bon Voyage, as they plan to travel and see the world.

